

APPENDIX Y

Innovad

Innovative Development & Manufacturing

FACSIMILE to 415-813-3097
Phone 415-857-2805 Scty. Carol Frisini
August 05, 1993

Hewlett Packard Corporation
Attn: Mr. Ron Griffin

Dear Mr. Griffin:

As we discussed, I am involved in a new product development effort which is related to a portable hand-held device.

I currently own or hold exclusive license rights to the following US patents:

4,085,642	Message Signaling and Alerting System and Method	McClure
4,821,308	Telephone Answering System With Paging Function	Hashimoto
4,882,744	Automatic Paging System	Hashimoto
4,490,679	Auto Dialing Paging Receiver	Godoshian
4,882,760	Programmable Dialer System	Henderson

I am also concluding negotiations on several other patents related to our current project.

There are three technologies that we are interested in which are held by Hewlett Packard.

First, an article in the latest issue of Microtimes (July 28, 1993) describes the Serial Infrared link (SIR) and PCMCIA technologies which are available for license. We would like to embody these technologies in our planned device. No patent numbers were cited in the news article/interview.

Secondly, we would like to discuss possible licensing of US 5,043,721 issued to May (Corvallis, OR) entitled *Paging Accessory for portable information/computing devices*.

I would like your assistance in directing my inquiry to the decision maker(s) at Hewlett Packard who would be prepared to discuss possible licensing, cross licensing or some joint venture regarding these technologies that may prove to be mutually beneficial.

Thank you very much for your assistance in directing my inquiry.

With Best Regards,



Dan Henderson

(510) 487-6702

Response: - May Patent will be avail. for
license, a lot of interest from many cos..
- will call when they determine
licensing policy.
Also, SIR technology \$5000 flat fee.